

Let's start the conversation.

How do we reduce the cost of IT while increasing capacity and service to the end user?

How does cloud computing fit into my existing enterprise IT? Where do I begin?

Cloud Computing Services



We can get you to the cloud.

Realistic. Smart. Secure.

- We work from your requirements to get you to the cloud. We first understand your core operations and strategy, as well as the technology you need to evolve successfully.
- We know that data is your business. We put the right governance and security in place no matter where your data exists.

Use the cloud to your advantage.

Your business, your cloud.

- Our cloud computing transformation methodology provides a clear path to cloud computing that's tailored to your business and existing IT infrastructure.
- We can demonstrate how to develop a private cloud right inside your own data center. We can also develop a strategic plan to take advantage of what you can then accomplish.
- We can evaluate and recommend public cloud solutions that are the right fit for your IT requirements, maintaining the level of security your business needs.

We help you get it right the first time.

Independent, strategic partners.

- We have strong relationships but are not tied to any cloud computing providers or technology vendors. We serve as a trusted adviser to many companies on cloud computing.
- We not only lead the conversation on cloud computing, but we also have highly technical cloud computing specialists who understand concepts and know how to make the technology work the first time.

Common challenges

How do you:

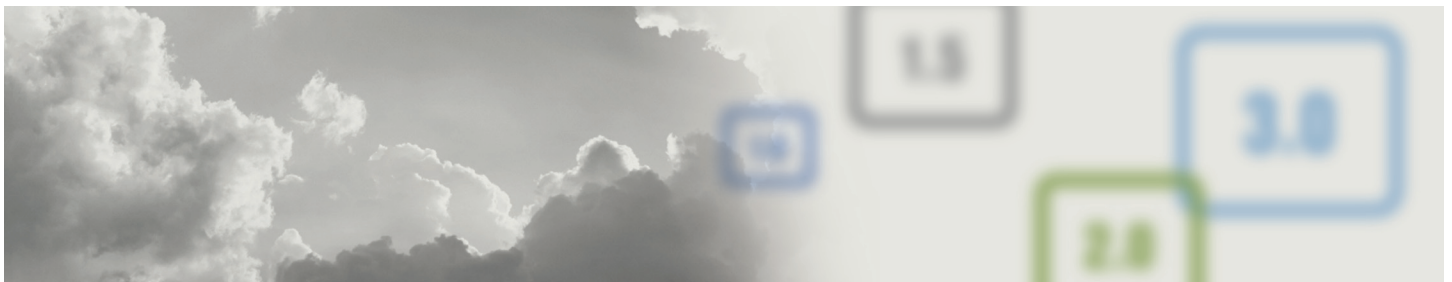
- Provide more IT with a reduced budget?
- Start to leverage cloud computing?
- Create an ROI for cloud computing?
- Ensure governance and security standards?

We know data centers.

That's been our focus for more than 45 years. We implement best practices in more than 1,000 data centers each year. What's more, we understand not only the physical aspect of electrical and mechanical requirements, we understand the technology side, too.

We believe you can gain the best return on your investment with us. We also believe working together, as a team, can make all the difference.

Why Bick?

**Experience matters.**

Decades of combined data center management and IT experience enable us to develop successful strategies.

- From punch cards to mainframes to distributed systems to virtualization and now to cloud, we've seen all the major paradigms and managed through them.
- We can show you how to leverage your resources as efficiently as possible.
- We recognize that many components of cloud computing are not new but implementing the best solutions to create effective clouds is new.

You can achieve your goals.

Business can be tough. Working together doesn't have to be.

- We can help you accomplish your business goals through improved performance in your data center while enjoying the work.
- We believe in speaking honestly, directly and often. We are accountable for every service we provide.

Speed and independence are key.

We move quickly so you gain value faster.

- We're not tied to specific hardware or software platforms or large corporate overheads.
- We're nimble and focused: Data centers are what we do. With more than 200 data centers under ongoing management contracts, we know what makes data centers work best.

What we do.

We know data centers. We also know how to maximize ROI.

OPTIMIZE

Energy Efficiency
Facility Analysis – Health Check
Capacity Planning

TRANSFORM

IT Strategy
→ Cloud Computing
Virtualization
Consolidation
Migration
Design-Build

SUSTAIN

Managed Maintenance
On-Demand Services
Continuity Services

Let us help you do more with the data center investments you've already made as well as those you may be considering.

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